

NETSTOCK

PrionTex finds the right inventory balance to better serve medical professionals



Company PrionTex
Industry Manufacturing:
Medical Supplies

Location South Africa
ERP Sage 200



PrionTex produces critical items for hospitals and medical professionals, including medical garments, sterile reusable packs, and single-use drapes, gowns, packs, and trays. Staying in control of their inventory is key to serve their customers with these highly important items to maintain best practices in medical care.

Challenge.

Time-consuming, manual managing of inventory data.

Solution.

Netstock integrated to Sage 200.

Result.

Better use of lead times and safety stock as well as saved time and money.

Bulding a smarter inventory

PrionTex had relied on a painstaking manual process to manage their inventory levels. The team would loop in sales for forecasting, finance for cashflow, inventory managers for product information, and procurement for the ordered pipeline. They kept all this information on a spreadsheet that was hard to manage and left the company in the dark as to what was really going on. It was a good enough process to get by when they were a smaller company, but continued growth required a faster, smarter solution. And that's when they found Netstock.

“The more I use this program, the more I love it. The simplification of complexities makes it overwhelmingly a joy to use this tool.”

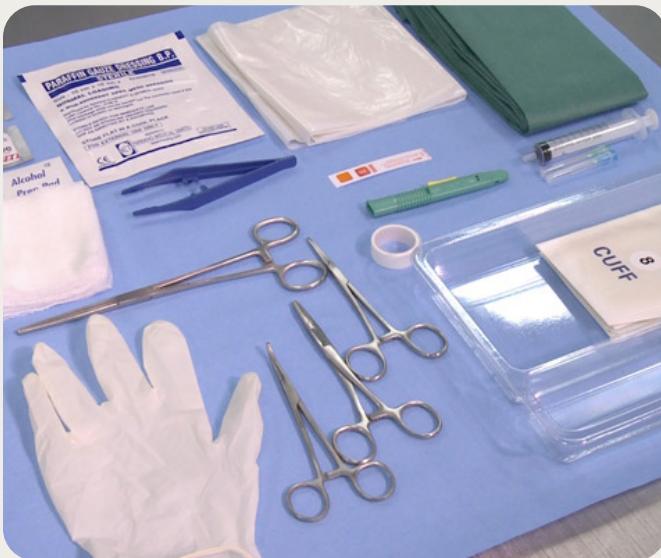
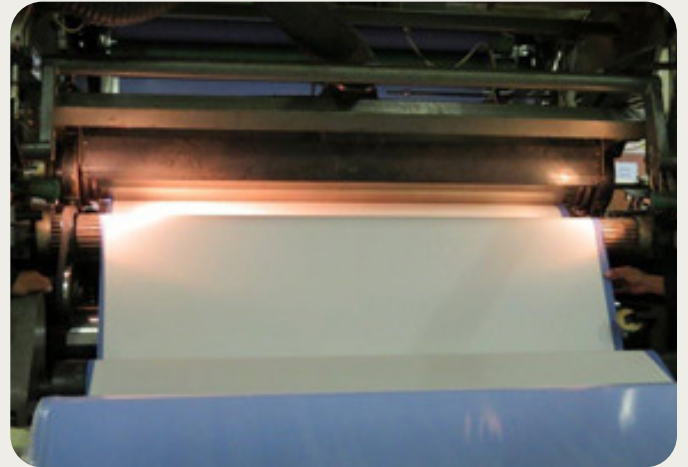


John Prevost, Chief Financial Officer



Since making the simple change of adding Netstock to their ERP, PrionTex has been able to locate costly areas of excess stock holding that had piled up with their previous planning methods. Planners could fix stock-outs and avoid potential stock-outs on the horizon, thanks to Netstock's useful dashboard.

“I think the product is incredible,” said PrionTex's Chief Financial Officer John Prevost. “It is simple and hugely powerful.”



The team at PrionTex saved time and money by creating smarter workflows to plan their inventory levels with tools like Bill of Materials and Central Warehouse planning within Netstock Replenishment cycles, lead times, and supplier performance metrics were all just a click away, after being obscured by the old process for too long.

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